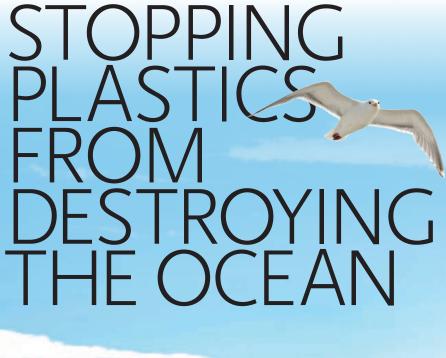


### **Reversing The Tide:**





### Walk along any river bank or ocean beach and it's almost inevitable—

you will find a plastic bag blowing in the wind, an empty soda bottle right at water's edge or a foam cup or plastic fork from someone's picnic buried in the sand. We all see it-plastic debris fouling the ocean vistas we so enjoy.

Plastic debris devastates waters all over the world-causing injury and death to turtles, seals, seabirds and other wildlife, contaminating fish, damaging marine habitats and, quite possibly, affecting human health. It is high time to reverse this tide, and Ocean Conservancy is doing just that.

### Ocean trash: far from a new issue for Ocean Conservancy

Ocean Conservancy has "talked trash" for years. Each fall since 1986, we've led the world's largest marine debris recovery efforts through our International Coastal Cleanups. Millions of volunteers have removed tons of trash from waterways and coastlines in more than 150 countries and throughout the United States and its territories.

But we've long known trash removal does not solve the ocean pollution problem. And for a number of years, we've conferred with experts, engaged renowned scientists and appealed to industry to help us develop a solution.

Four years ago, Ocean Conservancy commissioned a group of leading scientists with the National Center for Ecological Analysis and Synthesis (NCEAS) at the University of California, Santa Barbara. Their scientific mandate was to examine the best available data from around the world about plastics in the ocean and quantify how much there is, where it comes from, what happens to it, and how it impacts fish and wildlife. The scientists' findings will be published in peer-reviewed scientific literature in 2015.

Over the past year, Ocean Conservancy also conducted its own research on the supply chain of plastics. Our goal was to craft a solution that will keep plastics from getting into the ocean in the first place

### The situation is far from hopeless.

There are many ways to stem the tide of plastics into the ocean. All have value and they work:

- · Bans on plastic bags: Countries like Bangladesh and cities like Portland, Ore., and Mexico City have passed laws banning them, and the first statewide ban recently passed in California.
- Innovative redesign of products and packaging: Using alternative materials and pressuring manufacturers to rethink their plastic footprints are increasing.
- · Consumer awareness: Public-facing campaigns urge consumers to shed "disposable mentalities," reduce consumption and reuse containers like water bottles, mugs and grocery bags.

### And we need other solutions as well

While these efforts, as well as recycling products that can be used again, definitely help, we need an intervention, global in scope, to dramatically reduce the flow of plastics into the ocean.

### Consider the facts:

- Ocean plastics are greatest in rapidly developing countries where waste collection is weak or absent.
- Without intervention, within 25 years the ocean will contain approximately one pound of plastic for every three pounds of fish.
- · Only a small percentage of ocean plastics rest at the surface of the "gyres."
- · Evidence suggests that, over time, the plastic breaks into tiny pieces often eaten by marine mammals and fish that mistake them for food.
- · Research confirms that plastics are present in more than 200 species of fish. This could have implications for animals that ingest them and for people, too.

### So what is Ocean Conservancy doing about plastic pollution?

Global plastics consumption is predicted to explode to an estimated 400 million tons per year by 2025. This consumption will largely take place in rapidly industrializing countries, which also have some of the lowest waste collection rates on the planet. Without effective waste collection, an avalanche of plastic debris will enter the ocean. If we focus our efforts on managing waste in those places where plastic pollution is greatest, we can reduce ocean plastic inputs.

While plastic products have done much for the world-think medical equipment, industrial machinery, automobiles, construction-plastics producers and consumer products companies have to

Continued on page 2

### **INSIDE**



Champions for Sea Change We are grateful for ocean stewards who support our work with annual gifts of \$1,000 and above.





Bequests for the Ocean We honor in memoriam supporters whose foresight and generosity create an ocean legacy for future generations.



**Financial Summary** An overview of Ocean Conservancy's revenues and expenses.



ANDREAS MERKL
Chief Executive Officer



**DAVID C. ALDRICH**Board Chair

In 2014 we celebrated a number of terrific successes—for the ocean and for Ocean Conservancy. None of them would have been possible without the tremendous support from members like you who literally make our work happen through your generosity and commitment.

# From the Gulf of Mexico to the Gulf of Maine to the Bering Strait,

fishery and ocean management practices are more effective, scientific, and well-implemented because of Ocean Conservancy and our partners in the regions. We hope you share our pride in these accomplishments.

In the center section, you will read about our victories in U.S. waters—which have occurred amidst ongoing attempts in Congress to weaken our national fisheries laws. The California coast is teeming with wildlife—we have seen wonderful recoveries, such as the return of the Northern Pacific blue whale to numbers higher than ever recorded.

But the work of Ocean Conservancy is more critical than ever, and we look forward to 2015 as we expand our work on U.S. waters and beyond. We hope you will stand with us as we work to shift fisheries management in the Pacific from a species-by-species model to one that incorporates the entire marine ecosystem. And we need

your continued support as we work with affected states to address increased acidity that threatens their shellfish industries and communities.

Together, we will face the fifth anniversary of the BP Deepwater Horizon disaster in the spring, and we know that the work to restore the Gulf is far from over. We celebrated recently with the announcement of "blue water" projects to be funded to the tune of almost \$100 million, but we lamented the news in November that links oil from the spill to the decline of Kemps' ridley sea turtles in Texas and Louisiana waters.

And internationally, we have much to do in 2015. While we are heartened over the U.S. chairmanship of the Arctic Council—and the opportunity to make a real difference in protecting this threatened ecoregion, an avalanche of plastic trash is still flowing into the ocean. As you read in the cover story, we are launching a major global campaign to convince the consumer goods and plastics industry

to accept their responsibility to help solve the plastic pollution crisis.

Overfishing remains a huge problem in the developing world, and we are now working with some of the best scientists around the globe to develop an entirely new approach.

So we celebrate our achievements in 2014—as we plan to accomplish even more for the ocean in 2015. And we look forward to sharing our success every step of the way with you, our committed supporters.

Kind regards,

Indian Mall David C. Aldrick

# splash

SPRING 2015

ANDREAS MERKL Chief Executive Officer

JANIS SEARLES JONES

President

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AMY FONVILLE Managing Editor

AARTHI ANANTHANARAYANAN, LESLIE BROWN, NELLE CROSSAN, AMELIA MONTJOY, THOMAS PERKINS Contributors

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### Our Mission

Ocean Conservancy educates and empowers citizens to take action on behalf of the ocean. From the Arctic to the Gulf of Mexico to the halls of Congress, Ocean Conservancy brings people together to find solutions for our water planet. Informed by science, our work guides policy and engages people in protecting the ocean and its wildlife for future generations.



Ocean Conservancy 1300 19th Street NW, 8th Floor Washington, DC 20036

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Effective January 1, Ocean Conservancy's Board of Directors appointed Janis Searles Jones as President of the organization. Andreas Merkl remains Chief Executive Officer. Over the past seven years, Janis has ably served Ocean Conservancy as Chief Counsel, Executive Vice President and Chief Operating Officer. In her expanded role, Janis oversees administration, communications and finance and jointly directs Ocean Conservancy's programmatic efforts with Andreas, allowing him more time to focus on new program development, fundraising, and external relations.



take responsibility for what plastics are doing to the ocean. Ocean Conservancy has developed a plan—and industries are getting on board.

Through our Trash Free Seas Alliance®, we have signed up several global companies that agree we're on the right track and have pledged to work with us. With industry, economists, waste experts, and other NGOs, we are developing a funding mechanism to establish sound waste management in countries that need it. Once implemented, these systems create the conditions that make it

possible for local communities to profitably gather, separate, sell and store plastic waste, thus reversing the tide of plastics entering the ocean—while advancing the health, economies and well-being of the communities served.

We are convinced we are on to something big, bold and ambitious that can truly make a difference and help rid the ocean of plastic. We will keep you informed as this exciting project develops. And we hope we can count on your support as we go forward in 2015 and beyond to stem the tide of plastics in our ocean.

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# Champions for Sea Change

JANUARY 1-DECEMBER 31, 2014

Ocean Conservancy values all of the dedicated members, volunteers and activists who believe in our mission and make our work possible. We want to thank all of our members for their generous financial support of our ocean conservation efforts.

Ocean Conservancy is especially grateful for our Champions for Sea Change, an elite group of ocean stewards who support our work with annual gifts of \$1,000 or more.

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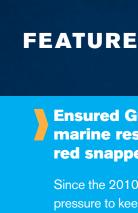
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Greater Milwaukee



Ensured Gulf recovery is on track-helped to secure dollars for marine restoration and win passage of new measures to boost red snapper fishery

ELMIRA PFLUECKHAHN

Since the 2010 oil disaster in the Gulf of Mexico, we've maintained a steady drumbeat of pressure to keep BP accountable, despite their attempts to shirk responsibility. We have also fought for independent scientific evaluations as the basis for funding decisions made by restoration officials—ensuring that projects to restore the Gulf are chosen based on merit, not on politics. And we have advocated for funding to support blue water restoration priorities that complement recovery of the Gulf's coastal habitats. As a result of our collective efforts with partners, Gulf states were awarded funding to protect dolphins and manatees, track the recovery of key fish species, and map the seafloor to inform sustainable fishing practices. Other advocacy efforts yielded another important win for the region with Gulf of Mexico Fishery Management Council approving new measures for managing recreational fishing that

will help with the continued recovery of red snapper.

Defended the nation's fisheries law so it continues to work for healthy oceans and higher economic returns for coastal communities

© JENNA HOLICKY

For the past two decades, Ocean
Conservancy has worked to defend
and strengthen the Magnuson-Stevens
Fishery Conservation and Management
Act (MSA) to rebuild and protect U.S.
fisheries. As a testament to the law's
success, in 2014 the economic value
of U.S. fisheries was higher than ever
before. In an increasingly combative
Congress, we've spearheaded efforts of
the NGO community to thwart legislative
proposals that would weaken the law and to
create the relationships, political will, and
coalitions to support future reforms.

Reflec

Thank you for all you a healthy ocean for

Here are some examples this year-without you not have be

Worked with states on the East Coast to fight ocean acidification

Because of carbon dioxide emissions, the ocean is becoming more acidic, damaging the ability of shell-forming organisms like oysters, clams and others to make their shells and wreaking havoc on shellfish industries and communities that rely upon them. Building on successful West Coast efforts, we celebrated victories in Maine and Maryland with passage of legislation to establish panels (like the successful one in Washington state) to take local action on ocean acidification. Ocean Conservancy is now talking with Massachusetts, Virginia and Florida to encourage similar measures and working with a coalition of Pacific states and British Columbia on a carbon pricing plan that could help reduce acidification.

In June, we joined world
leaders, scientists, and other
ocean advocates at the Our Ocean
Conference, hosted by U.S.
Secretary of State John Kerry.
Our CEO Andreas Merkl, spoke on a
panel about ocean trash and Ocean
Conservancy Senior Policy Advisor
Dr. Sandra Whitehouse presented

on smart ocean planning.

### **Convinced the State Department** to launch conservation initiatives to protect the circumpolar Arctic

As the U.S. geared up to chair the multinational Arctic Council in 2015, Ocean Conservancy led efforts to ensure that our government seizes this opportunity to protect the entire Arctic ecosystem. In October, our work with the Council, the White House, the Department of State and the National Oceanic and Atmospheric Administration paid off when our priorities were listed among those the U.S. Chair will press for-establishing Marine Protected Areas in the circumpolar Arctic, developing a Regional Seas Agreement among the Arctic nations, and reducing emissions to the atmosphere. These ambitious initiatives will set the stage for global and regional efforts to address the rapid changes in the Arctic and enact protections for at-risk wildlife.

### Secured federal commitment and funding to complete comprehensive plans for New **England and the mid-Atlantic waters**

We scored a major victory last year when the Obama administration publicly committed to completing comprehensive ocean plans for the New England and Mid-Atlantic regions by the end of 2016. In addition, Congress responded to our efforts to rally thousands of ocean users and advocates who expressed their support for planning by including \$5 million for Regional Coastal Resilience Grants in this year's federal budget and rejected multiple attempts to undermine the National Ocean Policy and ongoing ocean planning via legislative riders. Reliance on the ocean for food, energy, recreation and transportation, among other things, requires smart planning to allow everyone the access they need to this critical shared resource and to protect the myriad creatures that depend upon it for habitat and well-being.

# ting on

do to help us secure future generations.

of what we accomplished ır support, they would en possible.

### **Built the case to protect vital** parts of the U.S. Arctic from oil and gas development

In 2014, Ocean Conservancy invested time and knowledge in identifying the places most critical to ocean health in the U.S. waters of the Chukchi and Beaufort seas, where potential oil and gas activity poses an enormous threat. We collaborated closely with partner organizations to pull together the best science on those marine ecosystems, and we sponsored an innovative project by the University of Alaska to document and map the infrastructure associated with oil and gas development and commercial transportation in the Arctic. We will be using this critical research to press the Bureau of Ocean Energy Management (BOEM) to make informed, responsible decisions through BOEM's nationwide offshore oil and gas leasing program that will last from 2017 to 2022.



### **Launched new efforts to** protect beaches-and sea turtles-from harmful debris

In 2014, we expanded our sea turtlemarine debris monitoring program from one North Carolina area in 2013 to over 16 sea turtle nesting beaches throughout the southeastern U.S. In total, turtle volunteers removed more than 54,000 pieces of harmful debris from beach zones where loggerhead, green and leatherback sea turtles made their nests. We also launched the "Last Straw Challenge" which asked people to pledge to "Skip the Straw" when dining out. More than 25,000 people took the pledge, which will keep more than 5 million plastic straws out of our ocean and landfills in the coming year alone.

### Helped establish the world's largest network of marine reserves and ensure lasting legacy for California's underwater parks

In September, with Ocean Conservancy's support through a coalition of environmental organizations, President Obama expanded the Pacific Remote Islands Marine National Monument. This action places over 400,000 additional square miles of ocean under permanent protection from activities like offshore drilling, undersea mining, and commercial fishing. This expansion makes the Monument the largest protected area of any kind-on land or water. The expansion also permanently safeguarded over 130 undersea mountains-known hotspots of biodiversity and home to threatened and endangered species like green and hawksbill turtles, reef sharks, parrotfish, dolphins, and whales. In addition, in California, after spending a decade to make the nation's first statewide network of underwater parks a reality, we shifted gears to ensure a lasting legacy. Specifically, we worked with key state agencies to improve coordination of proposed coastal and ocean planning projects to ensure they do not interfere with the state's

newly protected areas.

# Foundations, Corporations and Government Agencies

JANUARY 1-DECEMBER 31, 2014

# Ocean Conservancy is grateful to the following foundations, corporations and government agencies for their generous support of our ocean conservation work.

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# Bequests for the Ocean

JANUARY 1-DECEMBER 31, 2014

We honor in memoriam the following supporters of Ocean Conservancy. Their foresight and generosity provide important and ongoing program support and create an ocean legacy for future generations to behold and enjoy.

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# **Ocean Legacy Society**

We thank the following dedicated supporters who are investing in the future of our ocean and its wildlife by including Ocean Conservancy in their wills, trusts and beneficiary designations.

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Kathleen McEnerney

Cheryl S. Pace

Dr. Mike McGee Mr. and Mrs. Christopher McKee Laurie L. Mckeon Michael McLean John R. McMahon Robert J. McMillin Colleen McMullen Dina Mcneff Mary M. McPherson Maureen McTigue Kathryn McWilliams Hyta Mederer Meg Meltz Anthony Merola Alison D. Merow Dr. R. M. Mesavage Charlotte Delahay Meyer Elizabeth Middleton Richard Mikita Ruth F. Mikusko Marie A. Mildram **Bob Miller** Mary Miller Michael A. Miller Robert Miller Peter and Susan Mimno Phyllis E. Mina Ms. Patricia L. Minnick Vinnia H. Miskimen David Modica Jan Moffat Yvonne Mohlman, M.D. Marion Moir Judy A. Monroe Angelina Montella Amelia L. Montjoy Helen Moody Susan Moon Gillian Moore Glory Moore Jerry Moore Steven E. Moore Susan L. Morey Pamela S. Morton Andrew W. Moss Irene Mostek Phyllis F. Mount Louise Mueller Marcella Mulhern Charles Mulry C. Lynn Munro Denise C. Murphy Joe B. Murphy Michael Murphy Sarah Murphy Simon Murphy Vonnie L. Murr Bill and Sandy Myskowski Donald Neeper Ann Nehring Gloria Nelson Kathe and Les Nelson John A. Nevros John S. Newberry Sharon Nicodemus Barbara E. Niles Richard Nord Jeffrey D. Norwalk Barbara Nowaczyk Beverly L. O'Donoghue Elizabeth A. Ofstead J. Anthony Ogden Michael and Barbara Ogg Kathleen E. Olander Mr. Steven H. Olanoff Florence Oliverio Leslie O'Loughlin Ann Olson Kari Olson Ron Olson Dr. Carol O'Neil Jeff O'Neil Mr. and Mrs. Gilman Ordway Shirley Ortman Rowland M. Orum **Detlef Ott** Jeanne Owen Madeline Owen Lauretta M. Owens

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Dr. Charlotte Sahnow Joyce Salg Carol A. Salzetti Joan S. Samara Patricia T. Sandberg Robert A. Sanvi Heather Sargeant Phil Scanlan Dianne Scarduzio Karen F. Schaaf Karen Schanerberger Judith Scherff Mr. Harold A. Schessler Roberta Schiele Janet H. Schiff Michael Schinagel Rhoda Schlamm Howard L. Schlesinger Sabryna Schmidt L. D. Schock Lawrence Schopp Judith F. Schrafft David C. Schroeder Eileen E. Schroeder Mr. and Mrs. W. Ford Schumann Connie Scontrino Diane M. Scott Joan Scott Penelope D. Scott Carolyn Searcy Laura M. Secord and Eric J. Lobbins Judith Sedlow Lee Seeger Robert J. Segal Joanne Selko Dr. Ranil Senanayake Viki M. Servis Mary S. Settles Mary E. Shallow Patricia Shannon Stephanie Shaw Anna Shea Tara Shewchuk Marilee Shigematsu Eileen C. Shoemaker R. C. Shorb Lois Shriver Dr. David P. Sickles James Sidell Lucy Sidener Georgia Siegel Maureen S. Sikora Nancy M. Sikora Cynthia Sillaman D. Silverman Marie Simolin Patricia Sinclair Kenneth R. Sinibaldi, D.V.M. Miriam L. Sivak Carol Sjolund Cindy Slawski Stella Smetana Mrs. Joel D. Smith Eleanore N. Smith Glynda R. Smith J. B. Smith Jacqueline K. Smith Marci Smith Randi L. Smith Roberta Smith Robert E. Smyth Maria A. Socarras Jeff Soff Mark Solomonson Anne B. Soulé David Spainhow **Greg Sparks** Earline Spinney Anne D. Spivak Paula C. Spreitzer Heidi G. Sprowls Jeffrey and Vikki Spruill Jenny R. St. Martin Mae Stadler Susan C. Staebler Tellina Stafford Linda Stalcup Nancy Stanislawski Lauren Stauffer Michelle Stauffer

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# Ocean Legacy Society Continued

Leigh E. Stedman Kurt Stephan Mr. and Mrs. Thomas Stepp Martin Sternlicht Dennis Stevenson Dr. Artemas Stewart Andrea J. Stickney Michael Stiffler Denise Stime Rebecca J. Stimson Lee Stoll William Stoyer Patricia C. Strasburger Michael A. Strem Penny Strohl Sonja Stupel Jeanne Suchanek William Sumner Stephanie Sunnarborg Larilyn Swanson Jim Swearingen Richard A. Swinney Karen Joan Swope Ursula Taggart Dr. John H. Tanton Christine L. Tapparo Tamara Taunt Barbara T. Taylor George L. Taylor Glenn H. Taylor Judith Taylor Dr. Roslyn D. Taylor, M.D. Jean Tease Dawn N. Tecumseh Diane Telander L. P. Tenders Judith Therrell Herbert H. Thiele Fred & Susie Thomas Hildegarde Thomas Dr. Joyce Thomas Martha L. Thomas Kimberly M. Thompson Roberta Thompson Kathy Thornhill Thomas E. Thornton Tom Tlusty

Connie Tonken Ms. Barbara H. Topp Carlos Torres Marshall Trackman Ann Tretter Scot Trinklein Catherine Jeri Truesdell Cindy Truran Theo and Bill Tucker Lisa Turrini Kassandra Tuten Frances M. Ujhazy Nancy Umphrey Linda Unrue J. R. Usher Dora Van Loggem Suzanne Van Sickle Kristina VandenBerg Rose B. Vanderslice Shelley Varga Fred J. Veltri Dharmendra T. Verma John C. Vermillion Dr. Seeske D. Versluys Robert Victor Sally Vogel Elsa Von Eckartsberg James Wade Carol Wagner Lyn Wagner-Ditzhazy Peter Walker Susannah L. Walker Rosemary Walsh Betty M. Walters Jane Walters Kathe Walton William Warburton Roxanne Warren Linda J. Watson Pat Watson Jane Webb Sandra M. Webber Thomas R. Webber Rachel Weed Margaret J. Welke

Lisa Wersal Suzanne Westgaard William Wheatland Patchur White Diane Whitmore Frederic Whitson Leslie Wildrick Roxanne Wiley Deborah L. Wilker Deborah Wilkinson H. C. Willeboordse Lisa and Paul Williams Rebecca M. Williams Stephen A. Williams Arlene Wilson Jesse T. Wilson Elizabeth C. Winter Anita Wintner Patricia J. Wolff Michael N. Wood Fay Woodruff Wayne Wright Stanley A. Wtulich Patricia C. Wyse Ernest Yagel Mary Yazel-Muska Dr. Lynne Yeannakis Kent Yee Gail Yenny Susan York Brian D. Young Ina Young David and Judi Zaches Christine Zahm Alan Zaslow Scott Zelenski Kendra Zell Lilly Zhang Arlene C. Zimmer Jill Zimmerman Roger L. Zinnecker

Anonymous (44)

# **Revenue and Expense Summary**

For the Year Ended June 30, 2014

### **REVENUES**

Net assets, beginning of the year	21,942,708
Investment gains and interest income, net  Change in net assets	2,204,625 <b>1,666,435</b>
GAINS AND LOSSES	0.004.605
Total expenses	19,337,477
Total supporting service expenses	5,459,350
General and administration	2,022,354
Fundraising and membership development	3,436,996
Total program expenses	13,878,127
Communications and outreach	3,547,337
Marine wildlife and ecosystem protection	1,947,792
Trash-free seas	1,715,315
Gulf of Mexico restoration  Ocean policy, science and governance	3,474,352 3,193,331
EXPENSES	2.474.050
Total revenues	18,799,287
Royalties and other	283,890
List rental income	31,928
Contributions, grants and bequests	\$18,483,469















MEETS ALL 20 BBB CHARITY STANDARDS

E-NEWSLETTER

Sign up for our FREE e-newsletter at www.oceanconservancy.org/signup

# **Financial Summary**

Ocean Conservancy continues to deliver high impact programmatic results in an operationally efficient and cost-effective manner. This impact is made possible through the ongoing commitment, involvement and financial contributions of individuals, foundations and corporations who understand the critical importance of protecting and preserving the ocean.

Damaris E. Welles

Darlene Wenner

Ocean Conservancy's fiscal year 2014 revenue totaled \$18.8 million. Investment income and gains totaled \$2.2 million and expenses totaled \$19.3 million. Eighty-two percent of expenses were for ocean conservation programmatic activities and administrative services, and 18 percent of expenses were for fundraising.

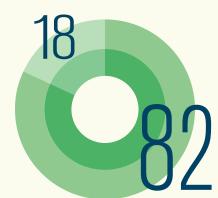
Ocean Conservancy meets all twenty standards for charitable organizations established by the Better Business Bureau's Wise Giving Alliance, and is proud of its reputation as a good steward of the resources entrusted to it by its supporters. The financial results depicted are derived from Ocean Conservancy's June 30, 2014 audited financial statements. Copies of the complete audited financial statements are available upon request or on the Ocean Conservancy website: www.oceanconservancy.org.

### **REVENUES**

# 32 53

Foundations **53**% Individuals **32**% Corporations **12**% Other **3**%

### **EXPENSES**



Program and Administrative Services **82**% Fundraising **18**%

